2017-2018 ANNUAL REPORT

OUR MISSION

The mission of The Corner Health Center is to provide judgment-free, high-quality, affordable health services to young people aged 12 through 25.

USE OF FUNDS

<table>
<thead>
<tr>
<th>Source of Funds</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Clinic Fees</td>
<td>30%</td>
</tr>
<tr>
<td>Gov. Grants &amp; Contracts</td>
<td>19%</td>
</tr>
<tr>
<td>In-Kind Services</td>
<td>19%</td>
</tr>
<tr>
<td>Foundation Grants</td>
<td>13%</td>
</tr>
<tr>
<td>Donor Support</td>
<td>13%</td>
</tr>
<tr>
<td>Investment Income</td>
<td>4%</td>
</tr>
<tr>
<td>Other Revenue</td>
<td>1%</td>
</tr>
</tbody>
</table>

FINANCIALS

<table>
<thead>
<tr>
<th>Revenue Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Clinical Health Care</td>
<td>$1,939,858</td>
</tr>
<tr>
<td>Education &amp; Outreach</td>
<td>$323,086</td>
</tr>
<tr>
<td>Management/Admin</td>
<td>$174,127</td>
</tr>
<tr>
<td>Development</td>
<td>$106,393</td>
</tr>
</tbody>
</table>

| Total Revenue          | $2,703,157 |
| Total Expenses         | $2,543,464 |

Increase in Net Assets: $159,693
**Statement of Activities (10/1/2017 - 9/30/2018)**

**REVENUE**
- Foundation Grants: $815,416, 30%
- Donor Support: $523,641, 19%
- Clinic Fees: $519,513, 19%
- Gov. Grants & Contracts: $357,500, 13%
- In-Kind Services: $350,687, 13%
- Investment Income: $109,857, 4%
- Other Revenue: $26,543, 1%

**Total Revenue**: $2,703,157, 100%

**EXPENSES**
- Clinical Health Care: $1,939,858, 76%
- Education & Outreach: $323,086, 13%
- Management/Admin: $174,127, 7%
- Development: $106,393, 4%

**Total Expenses**: $2,543,464, 100%

**Increase in Net Assets**: $159,693
Dear Friends of the Corner,

Our fiscal year began on a personal high note with my promotion from Chief Development Officer to Executive Director. Then, in our third quarter, we suffered the loss of a significant source of Medicaid reimbursement. With the board, we quickly launched the Turning the Corner Campaign to help us offset this loss while we assessed the impact of this permanent funding reduction.

Thanks to you, our generous supporters, we finished the year in a strong financial position and were able to work through this funding challenge. We are grateful to the 740 individuals and foundations who supported our programs and services in 2017-2018 (including - and especially - the 19 who contributed to the Turning the Corner Campaign), helping us reach 4,648 teens, young adults, and their children with health services, education and outreach so they may learn how to make the right choices for good health.

Thank you for being on this journey to “turn the corner” with us this past year. We are already a different organization now than we were a year ago, thanks in many ways to your personal support and commitment to the health of our teens and young adults. We cannot overstate the impact you are having on the health and well-being of our young people and their children.

Versell Smith, Jr.,
Executive Director

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Here’s What You Made Happen at the Corner in 2017-2018

**What else did the Corner do to help teens & young people?**

- 2,632 youth were reached through Theatre Troupe educational performances and workshops
- 386 youth were reached through education and outreach programs at community events and other events

**What did our patients need from the Corner?**

- Mental Health Services
- Sexual and reproductive health services, including contraceptives and STI treatment/testing
- Obstetrics including pre- and post-natal care
- Well-child visits and physicals
- Sick visits
- Transgender care

**Who did we serve?**

We served 1,630 patients for 6,508 visits

- Patients served were 30% male, 67% female, and 12% transgender or non-binary
- 65% of our patients were ages 18-25
- 19% of our patients were ages 12-17
- 16% of those in our care were children of our patients, ages 0-11

**What did we provide?**

- 1,024 vaccinations
- 693 physicals
- 861 tests for sexually transmitted infections
- 593 pregnancy tests (55 were positive)
- 255 HIV tests

27% Mental Health Services
23% Sexual and reproductive health services, including contraceptives and STI treatment/testing
23% Obstetrics including pre- and post-natal care
11% Well-child visits and physicals
11% Sick visits
5% Transgender care

**Who did we serve?**

We served 1,630 patients for 6,508 visits

- 65% of our patients were ages 18-25
- 19% of our patients were ages 12-17
- 16% of those in our care were children of our patients, ages 0-11

**From Our EXECUTIVE DIRECTOR**

Versell Smith, Jr.,
Executive Director

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**Thank You For Making All This Happen!**

We are grateful to all our donors and volunteers who dedicate your time and financial support to the care of our teens and young adults, and their children. Thank you for investing in their healthy futures.
2017-2018
BOARD OF DIRECTORS

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S. Joy Gaines, Immediate Past President
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Ayumi Miller
Rebecca Timmermans
Bishop Warford

OUR MISSION

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47 N. Huron Street
Ypsilanti, Michigan 48197
www.cornerhealth.org